

# eSpeed Reports Third Quarter 2007 Results

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BGC updates preliminary 3Q 2007 results

BGC and eSpeed revise 2008 Outlook upward for the Combined Company

NEW YORK--(BUSINESS WIRE)--Nov. 7, 2007-- eSpeed, Inc. (NASDAQ: ESPD), a leading developer of electronic marketplaces and related trading technology for the global capital markets, today reported results for the third quarter ended September 30, 2007.

## eSpeed's Third Quarter Results Summary

	3Q2007 Actual	3Q2006 Actual
GAAP Revenues	\$40.4 MM	\$38.1 MM
Non-GAAP Operating Revenues	\$40.2 MM	\$38.1 MM
GAAP Net Income (Loss) Per Diluted Share	(\$0.12)	(\$0.01)
Non-GAAP Net Operating Income (Loss) Per Diluted Share	\$ 0.01	\$ 0.02

## BGC's Preliminary Third Quarter Results Summary(1)

BGC announced the following financial highlights related to its preliminary results for the third quarter of 2007:

\* BGC's third quarter 2007 pre-tax profits were approximately \$32.4 million versus a pre-tax loss of \$34.3 million in the third quarter of 2006;

\* BGC's third quarter 2007 revenues increased by 41 percent year-over-year to approximately \$272 million;

\* BGC's third quarter 2007 revenue in Rates increased year-over-year by approximately 38 percent;

\* BGC's third quarter 2007 Credit revenues were up by approximately 50 percent year-over-year; and

\* BGC's third quarter 2007 Foreign Exchange revenues increased by approximately 59 percent year-over-year.

Howard W. Lutnick, Chairman, Chief Executive Officer and President of eSpeed, who will become Chairman and co-Chief Executive Officer of the combined company upon the completion of eSpeed's proposed merger with BGC, stated: "The tremendous growth in profitability for BGC clearly demonstrates the strength of its business model and its highly scalable platform, and also underscores the compelling strategic rationale of combining eSpeed with BGC."

#### eSpeed's Third Quarter Earnings

eSpeed reported a net loss of \$6.0 million, or \$0.12 per diluted share, for the third quarter of 2007 based on Generally Accepted Accounting Principles ("GAAP"). To reflect earnings generated from the Company's operations, eSpeed also reported non-GAAP net operating income of \$0.6 million, or \$0.01 per diluted share. The difference between non-GAAP net operating income and GAAP net loss for the quarter was primarily due to \$4.9 million in patent litigation costs, \$1.0 million in direct expenses associated with the proposed combination with BGC, \$0.3 million in charitable contributions related to eSpeed's September 11, 2007 Charity Day, and \$0.4 million in losses from Aqua, in which eSpeed has an equity stake and into which it contributed its previous Equities Direct Access business after the close of the quarter. All of these differences were net of tax.

In comparison, eSpeed reported a GAAP net loss of \$0.5 million, or \$0.01 per diluted share, for the third quarter of 2006. eSpeed also reported non-GAAP net operating income of \$1.2 million, or \$0.02 per diluted share. The difference between non-GAAP net operating income and the GAAP net loss for the quarter was primarily due to \$1.3 million in acquisition-related costs, \$0.5 million in patent litigation costs, a \$0.2 million charitable contribution to the Cantor Fitzgerald Relief Fund, and a \$0.1 million expense related to a tax settlement, partially offset by a payment of \$0.5 million related to a litigation settlement. All of these differences were net of tax.

#### eSpeed's Third Quarter Revenues

eSpeed reported GAAP revenues of \$40.4 million and non-GAAP operating revenues of \$40.2 million for the third quarter of 2007. The difference between GAAP and non-GAAP revenues for the third quarter of 2007 reflected Equities Direct Access revenues of \$0.2 million.

eSpeed's total GAAP and non-GAAP operating revenues for the third quarter of 2006 were \$38.1 million.

Fully electronic revenues were \$16.3 million dollars in the third quarter of 2007, compared with \$16.8 million dollars in the third quarter of 2006. Excluding \$1.9 million in revenues related to the Wagner patent and recorded as part of "Fully electronic transactions with unrelated parties", revenues from eSpeed's fully electronic business were up 10.2 percent from \$14.8 million in the third quarter of 2006. Revenues from software solutions were \$11.8 million in the quarter compared with \$11.4 million in the year ago period. Excluding Wagner-related payments of \$2.5 million in the third quarter 2006, and recorded as "Software Solutions and licensing fees from unrelated parties", software solutions revenues increased by 32.6 percent from \$8.9 million in the third quarter of 2006. The Wagner patent expired in February of 2007.

Hybrid voice- and screen-assisted revenues totaled \$9.6 million in the third quarter of 2007, up 27.1 percent compared with \$7.5 million in the third quarter of 2006. eSpeed's non-GAAP pre-tax operating margin was 2.4 percent in the third quarter of 2007.

See "Non-GAAP Financial Measures" below for a detailed description of the Company's non-GAAP financial measures.

#### Items Impacting GAAP Revenues and Income

The year-over-year growth in quarterly GAAP revenues was due primarily to increases in hybrid screen- and voice-assisted revenues from BGC, partially offset by the loss of revenue related to the Wagner patent. The lost \$2.0 million in net income from the Wagner patent, along with acquisition-related expenses and a \$3.5 million reserve for the recent patent decision were the primary contributors to eSpeed's wider GAAP net loss in the third quarter of 2007.

#### eSpeed's Cash Flow and Cash

eSpeed generated cash flow from operations of \$9.9 million during the third quarter of 2007, compared with \$20.8 million during the third quarter of 2006.

The Company also reports free cash flow, which it defines as cash from operations less net cash used in investing activities, including capital expenditures. eSpeed's free cash flow was (\$5.1) million for the third quarter of 2007, compared with \$12.9 million in the prior year period.

Excluding related party receivables and payables, free cash flow was (\$3.9) million for the third quarter of 2007, compared with \$7.6 million for the third quarter of 2006.

The above cash flow measures were negatively impacted in the quarter primarily by a wider net loss and increased capital expenditures mainly related to the opening of an additional data center.

As of September 30, 2007, eSpeed's cash and cash equivalents were \$103.5 million. eSpeed's short-term assets as of September 30, 2007 also included \$2.4 million in marketable securities and an \$80 million secured loan receivable.<sup>(2)</sup> In comparison, as of December 31, 2006, eSpeed's cash and cash equivalents were \$187.8 million.

### Third Quarter Notional Volume and Transactions on the eSpeed System

Total volume on the eSpeed system in the third quarter of 2007 consisted of 3.1 million transactions with a notional value of \$33.0 trillion, up 50.4 percent and 33.7 percent, respectively, from the 2.1 million transactions with a notional value of \$24.7 trillion in the year-earlier period.

Fully electronic volume on the eSpeed system, excluding new products, was \$12.7 trillion for the third quarter of 2007, up 35.3 percent from \$9.4 trillion in the third quarter of 2006. Hybrid volume from BGC transacted on the eSpeed network, or the combined total of voice-assisted and screen-assisted volume, was \$19.3 trillion for the third quarter of 2007, an increase of 36.9 percent from \$14.1 trillion in the third quarter of 2006. Fully electronic volume on the eSpeed system for new products, which the Company defines as foreign exchange, interest rate swaps, futures, credit default swaps, and repurchase agreements, was \$990 billion for the third quarter of 2007, down 16.0 percent from the \$1.2 trillion reported in the third quarter of 2006 primarily due to a decrease in notional futures volume, partially offset by an increase in fully electronic credit default swap volume.

### Preliminary BGC Results

For the third quarter of 2007, BGC's preliminary revenues were approximately \$272 million, up 41% compared to the prior year quarter's \$193 million. BGC recorded pre-tax profits of approximately \$32.4 million compared to a pre-tax loss of \$34.3 million in the prior-year period.

Continued high levels of global securities and derivatives volume and volatility led to strong organic growth in BGC's three largest asset class categories. BGC's revenues in Rates increased by approximately 38 percent, Credit by approximately 50 percent, and Foreign Exchange by approximately 59 percent, all compared to the third quarter of 2006. Revenues from Other Asset Classes increased by approximately 312 percent in the third quarter of 2007 compared to the year-ago quarter due primarily to the November 2006 acquisition of Aurel Leven.

For the third quarter of 2007, Rates represented 51 percent of BGC's revenues; Credit represented 21 percent; and Foreign Exchange represented 14 percent.

### Outlook for BGC and eSpeed Combined<sup>(3)</sup>

BGC's revenues are expected to be at least \$950 million in 2007, up at least 26 percent from \$753.7 million in 2006. BGC's profits are expected to exceed \$100 million in 2007. The Combined Company is expected to generate revenues of more than \$1,050 million in 2007, up at least 23 percent from \$853.6 million in 2006.

For 2008, the Combined Company's projected revenues are expected to increase by more than 12 percent and to exceed \$1,175 million. The Combined Company expects to have 2008 net income before taxes for fully diluted shares (approximately 186 million shares) of at least \$160 million or more than a 60 percent increase over 2007.

"Given BGC's strong results across our geographic and product categories, we remain confident that the Combined Company will experience significant revenue and profit growth in 2008," said Lee M. Amaitis, Chairman and Chief Executive Officer of BGC and Vice Chairman of eSpeed, who will become co-Chief Executive Officer of BGC Partners Inc. after the completion of the planned merger. "We expect to make further gains in broker productivity in Rates, Credit, and Foreign Exchange, as we continue to use BGC's strong relationships and eSpeed's world-class technology to provide outstanding service and execution to the world's largest banks, investments banks, broker dealers, and trading firms."

2008 Combined Company compensation expenses before BGC partnership profit distribution are expected to be between 55 and 60 percent of total revenue, while non-compensation expense is expected to be in the range of 27 to 32 percent of total revenue.

The Combined Company expects to have an effective tax rate of approximately 28 percent in 2008, compared to the previous outlook of 27 percent, due to the increase in expected pre-tax income for 2008, which will allow for faster utilization of net operating loss carry forwards. The Combined Company expects to have an effective tax rate of approximately 32.5 percent for 2009 and thereafter. For 2008, this means that the Combined Company expects to have after-tax income in excess of \$116 million available to fully diluted shares.

The above outlook includes the elimination of revenues related to inter-company transactions of approximately \$57 million in 2007 and \$61 million in 2008, because of amounts that have historically been associated with inter-company revenue sharing transactions that will cease subsequent to the consummation of the proposed merger.

(1) The non-GAAP results for BGC reflect the effects of the full formation and final separation from Cantor and exclude any costs which may be associated with the formation, separation and merger (including, without limitation, redemption of partnership interests) as well as any one time (i) compensation and (ii) other accounting charges associated with transactions to facilitate repayment of loans to executive officers,

exchangeability of BGC Holdings units and other structuring features of the formation, separation and merger. For comparison purposes, please see the results for "Pro Forma BGC Partners Stand-Alone" as contained in eSpeed's special merger proxy filed with SEC and dated November 6, 2007.

- (2) On July 26, 2007, eSpeed entered into a Secured Promissory Note and Pledge Agreement (the "Secured Loan") with Cantor in which eSpeed agreed to lend to Cantor up to \$100 million (the "Secured Loan Amount") on a secured basis from time to time. The Secured Loan is guaranteed by a pledge of eSpeed Class A or Class B Common Stock owned by Cantor equal to 125% of the outstanding Secured Loan Amount, as determined on a next day basis. The Secured Loan bears interest at the market rate for equity repurchase agreements plus 0.25% and is payable on demand. The Secured Loan was approved by eSpeed's Audit Committee. At September 30, 2007, the outstanding balance of the Secured Loan was \$80 million.
- (3) The non-GAAP outlook for the combined company and for BGC reflects the effects of the full formation and final separation from Cantor and excludes any costs which may be associated with the formation, separation and merger (including, without limitation, redemption of partnership interests) as well as any one time (i) compensation and (ii) other accounting charges associated with transactions to facilitate repayment of loans to executive officers, exchangeability of BGC Holdings units and other structuring features of the formation, separation and merger. For comparison purposes, please see the results for "Pro Forma BGC Partners Stand-Alone" as contained in eSpeed's special merger proxy filed with SEC and dated November 6, 2007.

Third Quarter 2007 Conference Call for Analysts and Investors

eSpeed will host a conference call on Thursday, November 8, 2007 at 8:30 A.M. EST, to discuss the a webcast, please visit [www.espeed.com](http://www.espeed.com). Please note: listeners must have a Real Media or Windows M listen to the webcast.

About eSpeed, Inc.

eSpeed, Inc. (NASDAQ: ESPD) is a leader in developing and deploying electronic marketplaces and access to the most liquid, efficient and neutral financial markets in the world. eSpeed operates multiple marketplaces for the global capital markets, including the world's largest government bond markets and marketplaces. eSpeed's suite of marketplace tools provides end-to-end transaction solutions for the p eSpeed's global private network or via the Internet. eSpeed's neutral platform, reliable network, straight make it the trusted source for electronic trading at the world's largest fixed income and foreign exchange learn more, please visit [www.espeed.com](http://www.espeed.com).

On May 29, 2007, eSpeed announced that it had entered into an Agreement and Plan of Merger, dated May 29, 2007, with BGC Partners, L.P. ("BGC Partners"); Cantor Fitzgerald, L.P. ("Cantor"); BGC Partners, L.P., a Delaware limited partnership; BGC Partners (UK) Limited, a British Virgin Islands exempted limited partnership; and BGC Holdings, L.P., a Delaware limited partnership pursuant to the Agreement and Plan of Merger, through a merger of BGC Partners with and into eSpeed. For more information, see eSpeed's Report of the Board of Directors and preliminary proxy statement dated November 6, 2007, as well as its definitive proxy statement when it becomes available.

## About BGC

BGC is a leading inter-dealer broker, providing integrated voice and electronic execution and other brokerage services to investment banks for a broad range of global financial products including fixed income securities, derivatives, futures, structured products and other instruments. This is complemented by market data and research services. Named after fixed income trading innovator B. Gerald Cantor, BGC has offices in London, New York, New York, Toronto, Hong Kong, Seoul, Singapore, Sydney, Tokyo, Beijing (representative office). To learn more about BGC, visit [www.bgc.com](http://www.bgc.com).

## Important Information

In connection with the proposed Merger, the Company filed a preliminary proxy statement on November 6, 2007, and related materials with the U.S. Securities and Exchange Commission (the "SEC") regarding the proposed Merger. BECAUSE THOSE DOCUMENTS WILL CONTAIN IMPORTANT INFORMATION THAT COMMON STOCK ARE URGED TO READ THEM CAREFULLY, IF AND WHEN THEY BECOME AVAILABLE. The preliminary proxy statement and related materials are, and the definitive proxy statement, when it becomes available, will be available at the SEC's website, [www.sec.gov](http://www.sec.gov), and at the Company's website, [www.espeed.com](http://www.espeed.com), along with reports filed by the Company with the SEC.

## Participant Information

The Company and its directors and executive officers may be deemed to be participants in the solicitation of proxies from the Company's stockholders in connection with the proposed Merger. Certain information regarding the participants is set forth in the Company's Annual Report on Form 10-K/A for the year ended December 31, 2006, which is set forth in the preliminary proxy statement filed with the SEC on November 6, 2007, and will be set forth in the definitive proxy statement when it becomes available for the Company's meeting of stockholders to vote on the proposed Merger. For more information regarding the proposed Merger by reading the preliminary proxy statement and the definitive proxy statement when they become available.

## Non-GAAP Financial Measures

To supplement eSpeed's consolidated financial statements presented in accordance with GAAP and to provide a more complete picture of quarter and comparative year-over-year operating performance, eSpeed uses non-GAAP financial measures, such as adjusted earnings per share, which are adjusted to exclude certain expenses and gains. In addition, the Company provides other non-GAAP financial measurements do not replace the presentation of eSpeed's GAAP financial results. These non-GAAP financial measurements do not replace the presentation of eSpeed's GAAP financial results and should not be used to understand the Company's current financial performance and its prospects for the future. Specific

financial results provide useful information to both management and investors regarding certain additions to the Company's financial condition and results from operations. In addition, eSpeed's management uses the Company's financial results and evaluating eSpeed's financial performance.

For the third quarter of 2007, the difference between GAAP net loss and non-GAAP net operating income was approximately \$1.5 million, while the difference between GAAP revenues and non-GAAP operating revenues was approximately \$1.5 million. "GAAP net operating income" to be after-tax income generated from the Company's continuing operations excluding non-core items such as, but not limited to, asset impairments, litigation judgments, costs or settlements, restructurings, acquisitions, charitable contributions, insurance proceeds, business partner securities, gains or losses on dispositions. Management considers "non-GAAP operating revenues" to be net revenue excluding these same items.

The amortization of patent costs and associated licensing fees (including those made in settlement of litigation) are generally treated as operating items. Material judgments or settlement amounts paid or received and impairment charges are generally treated as non-operating items. Management does not provide guidance of GAAP net income and non-GAAP net operating income are difficult to forecast.

#### Discussion of Forward-Looking Statements

The information in this release contains forward-looking statements within the meaning of Section 2703 of the Securities Exchange Act of 1934, as amended. Such statements are based upon assumptions and are subject to uncertainties. Any statements contained herein that are not statements of historical fact may be deemed forward-looking statements. For example, words such as "may," "will," "should," "estimates," "predicts," "potential," "continue," "strategically," "intends" and similar expressions are intended to identify forward-looking statements.

The actual results of eSpeed, BGC or the combined company in the merger ("we", "our" or the "combined company") may differ significantly from the expectations discussed in the forward-looking statements. Factors that may contribute to such a discrepancy for eSpeed, BGC and/or the combined company include, but are not limited to, the success of the merger, Cantor and its affiliates and any related conflicts of interests, competition for and retention of brokers and dealers, pricing and commissions and market position with respect to any of our products, and that of the combined company, the effect of industry concentration and consolidation, and market conditions, including trading volume and volatility, and other conditions or uncertainties. Results may also be impacted by the extensive regulation of our respective businesses, as well as factors related to specific transactions or series of transactions, including credit, performance, and counterparty failure. Factors may also include the costs and expenses of developing, maintaining and supporting our products, including judgments or settlements paid or received in connection with intellectual property or employment matters, and certain financial risks, including the possibility of future losses and negative cash flow from operations, the resulting leverage, as well as interest and currency rate fluctuations.

Discrepancies may also result from such factors as the ability to enter new markets or develop new products, the ability to attract and retain customers and to induce customers to use these products, trading desks, marketplaces or services, to enter into marketing and strategic alliances, and other transactions, including acquisitions, dispositions, restructurings,



joint ventures, and the integration of any completed transactions, to hire new personnel, to expand the assisted and fully electronic trading and to effectively manage any growth that may be achieved. Res proposed merger and separation of the BGC businesses and the relationship between the various en internal control factors, including identification of any material weaknesses in our internal controls, ou financial statements and reports in a timely manner, and other factors, including those that are discus Annual Report on Form 10-K/A for the year ended December 31, 2006, which was filed with the SEC Statement on Form S-1 filed with the SEC on February 8, 2007 (Registration No. 333-140531) to the

We believe that all forward-looking statements are based upon reasonable assumptions when made. predict actual results or outcomes or the effects of risks, uncertainties or other factors on anticipated should not place undue reliance on these statements. Forward-looking statements speak only as of the obligation to update these statements in light of subsequent events or developments.

eSpeed, Inc and Subsidiaries  
CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION (unaudited)  
(in thousands, except per share data)

September 30, December 31,  
2007      2006  
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(Unaudited)    Restated

Assets			
Cash and cash equivalents	\$ 11,141	\$	21,838
Reverse repurchase agreements with related parties	92,326	166,009	
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Total cash and cash equivalents	103,467	187,847	
Marketable securities	2,393	-	
Secured loan receivable from related party	80,000	-	
Fixed assets, net	60,680	57,443	
Investments	8,700	7,780	
Goodwill	12,184	12,184	
Other intangible assets, net	5,984	6,949	
Receivable from related parties	14,325	7,145	
Other assets	13,862	13,725	
	-----		
Total assets	\$ 301,595	\$ 293,073	
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Liabilities and Stockholders' Equity

Current liabilities:			
Payable to related parties	9,457	7,751	
Accounts payable and accrued liabilities	40,907	24,129	
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Total current liabilities	50,364	31,880	
Deferred income	7,069	8,114	
	-----		
Total liabilities	57,433	39,994	
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Stockholders' Equity:  
Class A common stock, par value \$0.01 per share; 200,000 shares authorized; 36,459

and 36,407 shares issued and 29,957 and 36,407 shares outstanding at September 30, 2007 and December 31, 2006, respectively	365	364
Class B common stock, par value \$0.01 per share; 100,000 shares authorized; 20,498 shares issued at September 30, 2007 and December 31, 2006, respectively	205	205
Additional paid-in capital	302,555	299,682
Treasury stock, at cost; 6,502 and 6,488 shares of Class A common stock at September 30, 2007 and December 31, 2006 respectively	(62,597)	(62,597)
Accumulated other comprehensive loss	(88)	-
Retained earnings	3,722	15,425
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Total stockholders' equity	244,162	253,079
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Total liabilities and stockholders' equity	\$ 301,595	\$ 293,073

eSpeed, Inc. and Subsidiaries

CONSOLIDATED STATEMENTS OF INCOME IN ACCORDANCE WITH GAAP (unaudited)

(in thousands, except per share data)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2007	2006	2007	2006
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	(Unaudited)	Restated	(Unaudited)	Restated
Revenues:				
Transaction revenues				
Fully electronic transactions with related parties	\$16,150	\$14,598	\$ 48,311	\$ 45,983
Fully electronic transactions with unrelated parties	171	2,154	1,978	4,793
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Total fully electronic transactions	16,321	16,752	50,289	50,776
Voice-assisted brokerage transactions with related parties	7,214	6,125	20,993	20,028
Screen-assisted open outcry transactions with related parties	2,349	1,398	6,151	4,262
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Total transaction revenues	25,884	24,275	77,433	75,066
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Software Solutions fees from related parties	9,257	7,444	26,947	22,893
Software Solutions and licensing fees from unrelated parties	2,716	3,914	9,057	11,285
Insurance recovery	-	-	-	3,500
Interest income	2,527	2,470	7,537	6,925
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Total revenues	40,384	38,103	120,974	119,669
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Expenses:

Compensation and employee benefits	16,022	13,616	45,235	39,846
Amortization of software development costs and other intangible assets	4,800	5,691	15,171	18,078
Other occupancy and equipment	8,510	8,130	26,916	28,409
Professional and consulting fees	6,050	2,639	13,056	6,774
Loss contingency	3,500	-	3,500	
Impairment of long lived assets	-	-	4,010	-
Communications and client networks	2,224	2,088	6,511	6,115
Marketing	244	145	700	742
Administrative fees to related parties	3,345	2,616	10,330	9,713
Amortization of business partner and non-employee securities	-	-	-	19
Acquisition related costs	1,598	2,026	5,305	2,026
Other expenses	3,372	1,888	8,244	5,848

Total operating expenses	49,665	38,839	138,978	117,570
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(Loss) income before income taxes	(9,281)	(736)	(18,004)	2,099
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Income tax (benefit) provision	(3,276)	(210)	(6,510)	885
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Net (loss) income	\$(6,005)	\$ (526)	\$(11,494)	\$ 1,214
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Per share data:

Basic earnings per share	\$ (0.12)	\$ (0.01)	\$ (0.23)	\$ 0.02
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Diluted earnings per share	\$ (0.12)	\$ (0.01)	\$ (0.23)	\$ 0.02
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Basic weighted average shares of common stock outstanding	50,455	50,176	50,442	50,243
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Diluted weighted average shares of common stock outstanding	50,455	50,176	50,442	51,206
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eSpeed, Inc. and Subsidiaries  
NON-GAAP CONSOLIDATED STATEMENTS OF INCOME (unaudited)  
(in thousands, except per share data)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2007	2006	2007	2006
	(Unaudited)	Restated	(Unaudited)	Restated
<b>Revenues:</b>				
Transaction revenues				
Fully electronic transactions with related parties	\$16,150	\$14,598	\$ 48,311	\$ 45,983
Fully electronic transactions with unrelated parties	171	2,154	1,978	4,793
	-----			
Total fully electronic transactions	16,321	16,752	50,289	50,776
Voice-assisted brokerage transactions with related parties	7,214	6,125	20,993	20,028
Screen-assisted open outcry transactions with related parties	2,349	1,398	6,151	4,262
	-----			
Total transaction revenues	25,884	24,275	77,433	75,066
	-----			
Software Solutions fees from related parties	9,257	7,444	26,947	22,893
Software Solutions and licensing fees from unrelated parties	2,504	3,914	8,242	11,285
Interest income	2,527	2,434	7,537	6,490
	-----			
Total non-GAAP revenues	40,172	38,067	120,159	115,734
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<b>Expenses:</b>				
Compensation and employee benefits	15,877	13,379	44,723	39,810
Amortization of software development costs and other intangibles	4,714	5,691	14,847	16,915
Other occupancy and equipment	8,336	8,131	26,140	24,503
Administrative fees to related parties	3,302	2,616	10,080	9,713
Professional and consulting fees	2,113	1,789	5,380	4,387
Communications and client networks	2,224	2,088	6,454	6,115
Marketing	244	145	700	742
Other expenses	2,400	2,198	7,075	6,159
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Total non-GAAP operating expenses	39,210	36,037	115,399	108,344
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Non-GAAP income before income taxes	962	2,030	4,760	7,390
Non-GAAP provision for income taxes	365	835	1,805	2,886
Non-GAAP net operating income	597	1,195	2,955	4,504
Non-operating loss:				
Charitable contribution				
Re: 9/11, net of tax	(314)	(242)	(314)	(242)
Amortization of business partner and non-employee securities, net of tax	-	-	-	(11)
Litigation costs, net of tax	(4,916)	(530)	(7,183)	(1,485)
Loss on investment, net of tax	(376)	-	(1,044)	-
Legal settlement, net of tax	-	458	-	458
Acquisition related costs, net of tax	(996)	(1,260)	(3,369)	(1,260)
Accelerated depreciation, net of tax	-	-	-	(689)
Office relocation cost, net of tax	-	-	-	(2,360)
Tax settlement, net of tax	-	(147)	-	226
Insurance recovery, net of tax	-	-	-	2,073
Impairment of long lived assets, net of tax	-	-	(2,539)	-
Total non-operating loss	(6,602)	(1,721)	(14,449)	(3,290)
Net (loss) income	\$ (6,005)	\$ (526)	\$ (11,494)	\$ 1,214

Per share data:

Basic non-GAAP income  
before income taxes per  
share \$ 0.02 \$ 0.04 \$ 0.09 \$ 0.14

Basic non-GAAP provision  
for income taxes per  
share \$ 0.01 \$ 0.02 \$ 0.03 \$ 0.06

Basic non-GAAP net  
operating income per  
share \$ 0.01 \$ 0.02 \$ 0.06 \$ 0.08

Basic non-operating loss

per share	\$ (0.13)	\$ (0.03)	\$ (0.29)	\$ (0.06)
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Basic GAAP earnings per share	\$ (0.12)	\$ (0.01)	\$ (0.23)	\$ 0.02
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Diluted non-GAAP income before income taxes per share	\$ 0.02	\$ 0.04	\$ 0.09	\$ 0.14
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Diluted non-GAAP provision for income taxes per share	\$ 0.01	\$ 0.02	\$ 0.03	\$ 0.06
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Diluted non-GAAP net operating income per share	\$ 0.01	\$ 0.02	\$ 0.06	\$ 0.08
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Diluted non-operating loss per share	\$ (0.13)	\$ (0.03)	\$ (0.29)	\$ (0.06)
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Diluted GAAP earnings per share	\$ (0.12)	\$ (0.01)	\$ (0.23)	\$ 0.02
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Basic weighted average shares of common stock outstanding	50,455	50,176	50,442	50,243
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Diluted weighted average shares of common stock outstanding	50,455	50,176	50,442	51,206
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Additional data:

Non-GAAP pre-tax operating margin	2.4%	5.3%	4.0%	6.4%
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eSpeed, Inc. & Subsidiaries  
CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited)  
(in thousands)

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2007	2006	2007	2006

(Unaudited) Restated (Unaudited) Restated

Cash flows from operating activities:				
Net (loss) income	\$ (6,005)	\$ (526)	\$ (11,494)	\$ 1,214
Adjustments to reconcile net income to net cash provided by operating activities:				

Depreciation and amortization	7,196	8,841	23,559	27,564
Insurance recovery from related parties	-	-	-	(3,500)
Impairment of long lived assets	-	-	4,010	-
Equity in net loss of unconsolidated investments	308	11	413	(33)
Deferred income tax expense	(3,311)	(223)	(6,792)	(841)
Stock-based compensation	814	637	2,513	1,719
Tax benefit from stock-based compensation	-	13	44	106
Excess tax benefits from stock-based compensation	-	(8)	(49)	(47)
Recognition of deferred revenue	(1,556)	(1,008)	(3,915)	(2,857)

Changes in operating assets and liabilities:

Receivable from related parties	(3,954)	3,932	(7,180)	(744)
Other assets	(1,130)	2,657	(1,244)	(4,573)
Payable to related parties	2,791	1,374	1,706	(2,115)
Accounts payable and accrued expenses	13,607	4,206	23,166	11,732
Deferred income	1,148	877	2,870	2,517

Net cash provided by operating activities 9,908 20,783 27,607 30,142

Cash flows (used in) investing activities:

Secured loan to related party	(80,000)	-	(80,000)	-
Insurance proceeds from related parties	-	-	-	3,500
Purchase of fixed assets	(9,701)	(4,087)	(12,944)	(8,755)
Purchase of marketable securities	(147)	-	(2,481)	-
Capitalization of software development costs	(4,548)	(3,358)	(16,148)	(11,658)
Capitalization of patent defense and registration costs	(566)	(436)	(1,332)	(1,011)
Decrease in restricted cash	-	1,827		
Purchase of investment	-		(750)	

Net cash used in investing activities (94,962) (7,881) (111,828) (17,924)

Cash flows provided by

(used in) provided by financing activities:				
Repurchase of Class A common stock	-	-	(373)	-
Proceeds from exercises of stock options and warrants	-	52	165	421
Excess tax benefit from stock based compensation	-	8	49	47
	-----			
Net cash provided by (used in) financing activities	-	60	(159)	468
	-----			

Net (decrease) increase in cash and cash equivalents	(85,054)	12,962	(84,380)	12,686
	-----			

Cash and cash equivalents at beginning of period	3,624	37,495	21,838	37,070
Reverse repurchase agreements with related parties at beginning of period	184,897	140,666	166,009	141,365
	-----			

Total cash and cash equivalents at beginning of period	188,521	178,161	187,847	178,435
	-----			

Cash and cash equivalents at end of period	11,141	94,149	11,141	94,149
Reverse repurchase agreements with related parties at end of period	92,326	96,972	92,326	96,972
	-----			

Total cash and cash equivalents at end of period	\$103,467	\$191,121	\$ 103,467	\$191,121
	=====			

Supplemental cash information:				
Cash paid for income taxes	\$ 87	\$ 46	\$ 122	\$ 145
Supplemental disclosure of non-cash investing activities:				
Contribution of net fixed assets to related party	-	-	\$ (583)	-

eSpeed, Inc. & Subsidiaries  
CONSOLIDATED STATEMENTS OF FREE CASH FLOWS (unaudited)  
(in thousands)

	Three Months Ended		Nine Months Ended	
	September 30,		September, 30	
	-----			
	2007	2006	2007	2006
	-----			

(Unaudited) Restated (Unaudited) Restated



Non-GAAP income before income taxes	\$ 962	\$ 2,030	\$ 4,760	\$ 7,390
Depreciation and amortization	\$ 7,196	8,841	23,559	27,564
Other non-cash and non-operating items	(10,764)	(2,746)	(19,793)	(10,154)
-----				
Non-GAAP (loss) income before income taxes adjusted for depreciation, amortization and other	(2,606)	8,125	8,405	2400
-----				
Provision for income taxes on non-GAAP operating income	(365)	(835)	(1,805)	(2,886)
Income tax provision on non-operating income	3,641	1,045	8,315	2,001
Deferred income tax expense	(3,311)	(223)	(6,792)	(841)
Tax benefit from stock-based compensation	-	13	44	106
Income taxes paid	87	46	122	145
-----				
Increase (decrease) in current income tax payable	52	46	(116)	(1,475)
Changes in related party receivable and payable, net	(1,163)	5,306	(5,474)	(2,859)
Changes in other operating assets and liabilities, net	13,625	7,306	24,792	9,676
-----				
Net cash provided by operating activities	9,908	20,783	27,607	30,142
-----				
Insurance proceeds from related parties	-	-	-	3,500
Purchase of fixed assets	(9,701)	(4,087)	(12,944)	(8,755)
Purchase of marketable securities	(147)	-	(2,481)	-
Capitalization of software development costs	(4,548)	(3,358)	(16,148)	(11,658)
Capitalization of patent defense and registration costs	(566)	(436)	(1,332)	(1,011)
Purchase of investment	-	-	(750)	-
Decrease in restricted cash	-	-	1,827	-
-----				
Free cash flows	(5,054)	12,902	(4,221)	12,218
-----				
Related party receivable and payable, net	1,163	(5,306)	5,474	6,359
-----				

Free cash flows, net  
of related party  
activity       \$ (3,891) \$ 7,596 \$ 1,253 \$ 18,577

eSpeed, Inc. and Subsidiaries  
RECONCILIATION of NON-GAAP FINANCIAL MEASURES TO GAAP (unaudited)  
(in thousands)

Three Months Ended    Nine Months Ended  
September 30,        September 30,

-----  
2007    2006    2007    2006  
-----

(Unaudited) Restated (Unaudited) Restated

Revenues	\$ 40,172	38,067	\$120,159	115,734
Insurance recovery (a)	-	-	-	3,500
Tax settlement (b)	-	-	-	399
Legal settlement (d)		36		36
eSpeed Equities (c)	212	-	815	-
	-----	-----	-----	-----
GAAP revenues	\$ 40,384	\$38,103	\$120,974	\$119,669

Operating expenses	\$ 39,210	\$36,037	\$115,399	\$108,344
Amortization of business partner and non-employee securities (d)	-	-	-	19
Litigation costs (e)	7,436	850	11,176	2,387
Tax settlement (f)	-	237	-	36
Legal settlement		(700)		(700)
Accelerated amortization (g)	-	-	-	1,162
Office relocation costs (h)	-	-	-	3,907
Acquisition related costs (i)	1,598	2,026	5,305	2,026
Impairment of long lived assets (j)	-	-	4,010	-
Charitable contribution Re: 9/11(k)	628	389	628	389
Loss on investment (l)	793	-	2,460	-
	-----	-----	-----	-----
GAAP expenses	\$ 49,665	\$38,839	\$138,978	\$117,570

Pre-tax operating income   \$ 962 \$ 2,030 \$ 4,760 \$ 7,390

Sum of reconciling items =

(a) + (b) + (c) - (d) -

(e) - (f) - (g) - (h) -

(i) - (j) - (k) - (l)   (10,243) (2,766) (22,764) (5,291)

GAAP (loss) income before

income tax provision   \$ (9,281) \$ (736) \$(18,004) \$ 2,099

Non-GAAP provision for

income taxes       \$ 365 \$ 835 \$ 1,805 \$ 2,886

Income tax benefit on non-

operating income (m)   (3,641) (1,045) (8,315) (2,001)

GAAP (benefit) provision

for income taxes	\$ (3,276)	\$ (210)	\$ (6,510)	\$ 885
------------------	------------	----------	------------	--------

Non-GAAP net operating income	\$ 597	\$ 1,195	\$ 2,955	\$ 4,504
-------------------------------	--------	----------	----------	----------

Sum of reconciling items =

(a) + (b) + (c) - (d) -

(e) - (f) - (g) - (h) -

(i) - (j) - (k) - (l) -

(m)	(6,602)	(1,721)	(14,449)	(3,290)
-----	---------	---------	----------	---------

GAAP net (loss) income	\$ (6,005)	\$ (526)	\$ (11,494)	\$ 1,214
------------------------	------------	----------	-------------	----------

eSpeed, Inc. and Subsidiaries  
Quarterly Market Activity Report

The following table provides certain volume and transaction count information on the eSpeed system for the periods indicated.

	3Q06	4Q06	1Q07	2Q07
Volume (in billions)				
Fully Electronic Volume - Excluding New Products	9,381	9,813	11,809	10,281
Fully Electronic Volume - New Products*	1,179	1,335	1,415	1,066
Total Fully Electronic Volume	10,560	11,148	13,224	11,347
Voice-Assisted Volume	8,217	7,933	8,884	9,820
Screen-Assisted Volume	5,898	6,111	7,486	7,317
Total Voice/Screen-Assisted Volume	14,115	14,044	16,370	17,137
Total Volume	24,675	25,192	29,594	28,484

Transaction Count

Fully Electronic Transactions - Excluding New Products	1,687,779	1,764,930	2,062,341	1,749,219
Fully Electronic Transactions - New Products*	140,539	142,239	144,378	153,673
Total Fully Electronic Transactions	1,828,318	1,907,169	2,206,719	1,902,892
Voice-Assisted Transactions	183,646	177,789	201,250	209,504
Screen-Assisted				

Transactions	66,451	62,977	92,496	114,320
-----				
Total Voice/Screen-Assisted Volume	250,097	240,766	293,746	323,824
-----				
Total Transactions	2,078,415	2,147,935	2,500,464	2,226,716
=====				

Trading Days	63	62	62	64
--------------	----	----	----	----

\* New Products defined as Foreign Exchange, Interest Rate Swaps, Repos, Futures, and Credit Default Swaps. CBOT Futures volume calculated based on per contract notional value of \$200,000 for the two year contract and \$100,000 for all others.

Global Interest Rate Futures Volume (1)				
CBOT - US Treasury				
Contracts	126,285,125	129,828,448	161,232,523	171,180,151
CME - Euro \$				
Contracts	127,101,116	130,341,959	152,724,717	148,244,973
EUREX - Bund				
Contracts	72,591,730	74,001,534	88,987,126	88,867,284

Fed UST Primary Dealer Volume (in billions) (2)				
UST Volume	32,171	30,742	34,437	33,100
Average Daily UST Volume	511	496	555	517

NYSE - Volume (shares traded) - in millions (3)				
Transaction Value - in millions	108,825	114,434	123,765	127,755
Transaction Value - in millions	3,941,583	4,316,756	4,943,056	5,339,909

NASDAQ - Volume (shares traded) - in millions (4)				
Transaction Value - in millions	116,510	121,477	131,410	134,007
Transaction Value - in millions	2,587,538	2,945,401	3,300,788	3,526,949

	% Change	% Change	
	-----	-----	
	3Q07 vs	3Q07 vs	
	3Q07	2Q07	3Q06

Volume (in billions)

Fully Electronic Volume - Excluding New Products	12,689	23.4%	35.3%
Fully Electronic Volume - New Products*	990	(7.1%)	(16.0%)
<b>Total Fully Electronic Volume</b>	<b>13,679</b>	<b>20.6%</b>	<b>29.5%</b>
Voice-Assisted Volume	10,883	10.8%	32.5%
Screen-Assisted Volume	8,438	15.3%	43.1%
<b>Total Voice/Screen-Assisted Volume</b>	<b>19,321</b>	<b>12.7%</b>	<b>36.9%</b>
<b>Total Volume</b>	<b>33,000</b>	<b>15.9%</b>	<b>33.7%</b>

Transaction Count

Fully Electronic Transactions - Excluding New Products	2,660,756	52.1%	57.6%
Fully Electronic Transactions - New Products*	128,425	(16.4%)	(8.6%)
<b>Total Fully Electronic Transactions</b>	<b>2,789,181</b>	<b>46.6%</b>	<b>52.6%</b>
Voice-Assisted Transactions	216,436	3.3%	17.9%
Screen-Assisted Transactions	119,370	4.4%	79.6%
<b>Total Voice/Screen-Assisted Volume</b>	<b>335,806</b>	<b>3.7%</b>	<b>34.3%</b>
<b>Total Transactions</b>	<b>3,124,987</b>	<b>40.3%</b>	<b>50.4%</b>

Trading Days 63

\* New Products defined as Foreign Exchange, Interest Rate Swaps, Repos, Futures, and Credit Default Swaps. CBOT Futures volume calculated based on per contract notional value of \$200,000 for the two year contract and \$100,000 for all others.

Global Interest Rate Futures Volume (1)

CBOT - US Treasury Contracts	190,159,708	11.1%	50.6%
CME - Euro \$ Contracts	180,358,177	21.7%	41.9%
EUREX - Bund Contracts	91,302,644	2.7%	25.8%

Fed UST Primary Dealer Volume (in billions) (2)

UST Volume	39,414	19.1%	22.5%
Average Daily UST Volume	626	21.0%	22.5%

NYSE - Volume (shares traded) - in millions (3)

Transaction Value - in millions	145,470	13.9%	33.7%
Transaction Value - in millions	6,015,397	12.6%	52.6%

NASDAQ - Volume (shares traded) - in millions (4)	136,916	2.2%	17.5%
Transaction Value - in millions	3,896,657	10.5%	50.6%

Sources(1) Futures Industry Association - Monthly Volume Report - (www.cbot.com, www.cme.com, www.eurexchange.com)

(2) www.ny.frb.org/pihome/statistics/dealer - Federal Reserve Bank

(3) NYSE - www.nyse.com

(4) NASDAQ - www.marketdata.nasdaq.com

Trading Days

2007			
Q1	Q2	Q3	Q4
62	64	63	62
2006			
Q1	Q2	Q3	Q4
62	63	63	62

CONTACT: eSpeed, Inc.

Media:

Robert Hubbell, 212-294-7820

rhubbell@espeed.com

or

Investors:

Jason McGruder, 212-829-4988

jmcgruder@espeed.com

SOURCE: eSpeed, Inc.